

MARIS



[June 2021 Newsletter](#)

MARIS OFFICES WILL CLOSE AT 3P ON FRIDAY, JULY 2ND AND WILL REOPEN AT 8:30A ON TUESDAY, JULY 6TH IN OBSERVANCE OF THE 4TH of July HOLIDAY.



SPOTLIGHT

Coming Soon Reverts Back to a Non-Showable Status

Updated 6-25-21

[READ MORE](#)

Open House Scheduling is Back!

Thank you SO much to those of you that reached out to us in the last couple of weeks with valuable feedback regarding the return of Coming Soon to a non-showable status. We heard your concerns and quickly activated our tech team in order to reinstate your ability to pre-schedule Open Houses on Coming Soon listings for *on or after the Expected Active Date*.

Additionally, please be aware that you *can* pre-schedule showings on Coming Soon listings as long as they are scheduled to take place on or after the Expected Active Date. It is imperative that this date is accurately entered as listings *will* automatically go Active in the early hours of the morning on the Expected Active Date.

Please don't hesitate to continue reaching out with questions and concerns. We take your feedback very seriously, and your suggestions are vital to the continued development of the products and services we provide. We can easily be reached during business by phone or email. Reach out at support@marismls.com or by calling 314.984.9111.

Welcome, Elizabeth & Tracey!

This month, we are asking you to join us in welcoming the two newest members of the MARIS team! As membership continues to grow, so does the need for additional support and member resources. Elizabeth comes to the team with an extensive background in training and education and brings to the role relevant experience from within the real estate industry. While Elizabeth is new to MARIS, Tracey Yost may be a familiar name and face to many of you! She made her official return to MARIS this month after spending several years at the association level, growing her knowledge and experience in the industry. Filling a recently vacated role, we are thrilled to have her back! We asked Elizabeth and Tracey to officially introduce themselves, and here's what they wanted you to know:



Elizabeth Stoodley
**Member Solutions and
Education Specialist**

I became a realtor in 2008, and my career has encompassed many wonderful experiences that have culminated in bringing me to MARIS.

In my spare time, I've been an entrepreneur and continue to



Tracey Yost
**Data Resolution & Compliance
Specialist**

My career in the real estate industry started at MARIS in 1999. For over 15 years, I served as receptionist, membership manager, and executive assistant.

For a brief time, I left MARIS, spending the last 5 ½ years gaining

create new opportunities to expand my knowledge and take advantage of my desire to always improve myself and the lives of those around me.

My husband is retired, and we have three amazing dogs: Griffyn Fluffy Cheeks, Chi, and Dharma, without whom we wouldn't know what to do. Outside work, I enjoy my role as a volunteer at Stray Rescue.

an immense amount of knowledge at the association level, overseeing compliance, ethics, and contracts. Now, I am so proud that I can share that knowledge with members and peers in my return to MARIS.

In my spare time, I can be found watching reality television and enjoying my time off.



WEBINARS

Detailed RPR Reports

Baffled, overwhelmed, and can't decide which report to send? Explore RPR's 8 template reports and learn how to customize each one based on client needs. We'll explain when it makes sense to use each report and show how you can tailor reports in terms of content and length. Finally, we'll show you how to ensure your name, photo, brokerage and contact information are always front and center.

Jun 29, 2021
3:00 PM - 4:00 PM

[Register!](#)

Matrix: Listing Input

In this webinar, instructor Haley Zomphier will teach you how to input a Matrix listing from incoming to close. You'll also learn how to edit your listings along the way.

June 29, 2021
2:00 PM - 4:00 PM

[Register!](#)

New Member Orientation

Identify where to find education and support through marismls.com, recognize business solutions provided with your membership, and receive a how-to on collaborating with your clients through MARIS products.

July 6, 2021
2:00 PM - 3:00 PM

[Register!](#)

July 20, 2021
10:00 AM - 11:00 AM

[Register!](#)

Discover Remine pro

Learn to manage your contacts from a central location, send clients a free credit report, engage with them through the sleek, easy-to-use consumer website and app, and much more!

Jul 13, 2021

10:00 AM - 11:00 AM

Register!

Homesnap Pro: A mobile solution for MARIS members

In this webinar, you will learn how to search for listings, view agent-only MLS data, schedule a showing, set up a safety timer, walk the parcel lines, and more!

Jul 13, 2021

11:30 AM - 12:00 PM

Register!

How Do I Get Started With Homesnap Pro?

Join us for a live beginner's webinar on Homesnap Pro! In this workshop, designed for agents new to Homesnap Pro. Make sure to download the app from your App Store or Google Play Store prior to this webinar. Click [HERE](#) for further instructions.

Jul 21, 2021

2:30 PM - 3:00 PM

Register!

Beyond Matrix: CMAs

Discover the CMAs available beyond Matrix. In this webinar, you will learn how to use the CMAs available in Remine, Homesnap, Realist, and RPR.

Jul 27, 2021

10:00 AM - 11:00 AM

Register!

Client Collaboration: Matrix Auto Email

Take a step-by-step look at creating and maintaining a Matrix Auto Email. Learn how to create an Auto Email, track which clients are looking/interacting with the portal, brand your clients' portal, update search criteria, and more.

Jul 27, 2021

11:00 AM - 12:00 PM

Register!

How to Prospect for Seller Leads in Homesnap Pro

Learn to use property heat maps including our proprietary "Likelihood to List" scores to find your next listing as well as how to create videos using Homesnap Stories. Make sure to download the app from your App Store or Google Play Store prior to this webinar. Click [HERE](#) for further instructions.

Jul 28, 2021

2:30 PM - 3:00 PM

Register!



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