

Dennis Norman More, REALTORS®

## Geographical: Urban/Suburban Area

## Length of membership: 39 years

## Board positions held and year(s) served:

- MARIS Board of Directors Chairman 2005 & 2020
- MARIS Board of Directors Member 2003-2007 & 2016-2022
- St. Louis Association of REALTORS<sup>®</sup> President 2007-2008, Executive Committee 2005-2007, Director 2002-2008
- National Association of REALTORS<sup>®</sup> Director 2005-2007
- Missouri Association of REALTORS® Director 2002-2010, Executive Committee 2007-2010

# Committee(s), position(s) and year(s) served:

- MARIS CEO Search Committee 2023
- St. Louis REALTORS<sup>®</sup>: Chairman, various committees (2005-2015) Finance, Governmental Affairs, Professional Standards and Ethics, Bylaws, Issues Mobilization
- St. Louis Association of REALTORS®: SLAR-PAC Risk Management (2023-present)
- Missouri Association of REALTORS<sup>®</sup>: Legislative/Regulatory Policy Committee (2004-2011)
- Missouri Association of REALTORS<sup>®</sup>: Professional Standards (2000-2015)
- St. Louis Association of REALTORS<sup>®</sup>: Governmental Affairs Committee (2001-2017)
- REALTOR<sup>®</sup> Foundation: Vice-Chairman (2020), Trustee (2018-2019)
- St. Louis Industry Forum: Chairman (2008-2021)
- Missouri Association of REALTORS®: Lifetime RPAC Trustee (2006-present)
- National Association of REALTORS<sup>®</sup>: Federal Political Coordinator for Senator Claire McCaskill (2008)

### **Professional Experience:**

- President and Partner, MORE, REALTORS®, St. Louis, Missouri (2008-Present)
- Managing Parter, M&I Title Company, St. Louis, Missouri (2023-Present)
- President and founder, Saaman Corp. and CEO of Saaman Development, St. Louis, Missouri (1985-2008)
- Real estate agent/broker at Jim Gross Realty, St. Louis, Missouri (1979-1985)

### Goals:

As a Director of MARIS, my goals are deeply rooted in my extensive four-decade experience in the St. Louis residential real estate sector. Having previously served as a MARIS director for ten years, I am uniquely equipped to navigate the complexities and challenges our industry faces today, especially in light of the Sitzer decision as well as other pending litigation.

My primary objective is to guide MARIS towards making informed decisions that safeguard our organization, shareholders, and members from undue liabilities and risks. Concurrently, I am committed to steering MARIS in a direction that not only serves the interests of our industry but also ensures its central role in transactions for both agents and consumers.

By leveraging my seasoned perspective and proactive approach, I aim to help MARIS thrive amidst evolving market conditions and regulatory landscapes, securing its future at the heart of our industry.